

2011年国际商务师考试辅导：我们的产品是独一无二的 PDF
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A: Can you tell me more about your products? B: Yes, I'd be happy to. Let me tell you this, we are ahead of the competition because our products have advanced technology. A: What kind of advanced technology are you talking about? B: The technology is in the design. I will show you how these hinge device works... this is our patented design. You won't be able to find anything like it anywhere else. We are the only manufacturer of this unique technology. A: You have a patent on this design? B: That's right. This device is the result of years of research by our team of designers. We are the only manufacturer because we came up with the idea. We own the design prints and unique mechanism. It's all our idea. A: Is it truly superior to other products on the market now? B: If it wasn't as good as I have said it is, would we have registered it for a patent? But you don't have to take my word for it, give it a try yourself! 你能给我讲一下你们产品的详细情况吗? 没问题, 我很荣幸. 我先告诉你这样一个事实: 由于我们产品采用了先进的技术, 现在我们在竞争中遥遥领先. 你指的是什么先进技术? 设计方面的技术. 我来展示下这个铰链是如何工作的... 这是我们申请了专利的设计图. 你在其它任何地方也找不到类似的东西. 我们独家生产这种技术产品. 这个设计图你们已经申请专利了? 没错. 这个装置是我们设计组多年研究的结果. 因为是我们想出的这个设计, 所以我们独家生产. 我们拥有设计图和独特的机械装置. 这全是我们自己想出来的. 这种产品真的比目前市场上

其它产品好吗? 如果这个产品不像我所说的那么好,那我们还用申请专利吗?但是你不一定要非相信我的话,自己试试就知道了! Ahead: winning. further advanced 占优势.领先 Our team was ahead by six points. 我们队领先六分. You need to work hard to keep ahead. 你要努力才能保持领先优势. Hinge: a piece of metal, plastic, etc. on which a door, lid or gate moves freely as it opens or closes 铰链.合叶 The door had been pulled off its hinges. 门从铰链上扯下来了. Patent v. to obtain a patent for an invention or a process 获得专利权 1.connected with a patent 有专利的.受专利保护的 only before noun patent applications/laws 专利申请.专利法 the US Patent Office 美国专利局 2.of a product 产品 made or sold by a particular company 专利生产的.专利经销的 only before noun patent medicines 专利药品 n. an official right to be the only person to make, use or sell a product or an invention. a document that proves this 专利权.专利证书 to apply for/obtain a patent on an invention 申请/获得发明专利权 The device was protected by patent. 这一装置受专利保护. Come up with 1.赶上 We came up with a group of tourists. 我们赶上了一群旅游者. 2.(针对问题等)想出.提供 He came up with good ideas for the product promotion. 他想出一个推广产品的好方法. He could not come up with a proper answer. 他想不出一个合适的回答. 3.准备好(钱等) You must come up with the money by tomorrow night. 你明晚之前必须准备好钱.Give sth/it a try:试一试,尝试下 I dont think Ill be any good at tennis, but Ill give it a try. 我不认为我有打网球的特长,但是我要试一试. 相关推荐: #0000ff>2011年国际商务师考试辅导:关于回复E-mail小问答 #0000ff>2011年国际商务师考试辅导

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