

外贸业务外语：销售货物合同（中英文）PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/646/2021\\_2022\\_\\_E5\\_A4\\_96\\_E8\\_B4\\_B8\\_E4\\_B8\\_9A\\_E5\\_c29\\_646452.htm](https://www.100test.com/kao_ti2020/646/2021_2022__E5_A4_96_E8_B4_B8_E4_B8_9A_E5_c29_646452.htm) 销售货物合同 SALES CONTRACT

合同编号：Contract NO: 签订地点：Signed at:

签订日期：Date: 买方：The Buyers：卖方：The Sellers：

双方同意按下列条款由买方售出下列商品：The Buyers agree to buy and the Sellers agree to sell the following goods on terms and conditions as set forth below：

(1) 商品名称、规格及包装 (1)

Name of Commodity, Specifications and Packing (2) 数量 (2)

Quantity (3) 单价 (3) Unit Price (4) 总值 (4) Total

Value (装运数量允许有%的增减) (Shipment Quantity

%more or less allowed) (5) 装运期限：(5) Time of

Shipment：(6) 装运口岸：(6) Port of loading：(7) 目的

口岸：(7) Port of Destination：(8) 保险；由方负责，按

本合同总值110%投保\_\_\_\_\_险。(8) Insurance：To be

covered by the\_\_\_for 110% of the invoice value against\_\_\_\_\_。(9)

付款：凭保兑的、不可撤销的、可转让的、可分割的即期

有电报套汇条款/见票/出票\_\_\_\_\_天期付款信用证，信用证

以\_\_\_\_\_为受益人并允许分批装运和转船。该信用证必须

在\_\_\_\_\_前开到卖方，信用证的有效期应为上述装船期后

第15天，在中国\_\_\_\_\_到期，否则卖方有权取消本售货合约

，不另行通知，并保留因此而发生的一切损失的索赔权。

(9) Terms of Payment：By confirmed, irrevocable, transferable

and divisible letter of credit in favour of \_\_\_\_\_payable at sight with

TT reimbursement clause/\_\_\_days' /sight/date allowing partial

shipment and transshipment. The covering Letter of Credit must reach the Sellers before \_\_\_\_\_ and is to remain valid in \_\_\_\_\_ China until the 15th day after the aforesaid time of shipment, failing which the Sellers reserve the right to cancel this Sales Contract without further notice and to claim from the Buyers for losses resulting therefrom. ( 10 ) 商品检验：以中国\_\_\_\_\_所签发的品质/数量/重量/包装/卫生检验合格证书作为卖方的交货依据。 ( 10 ) Inspection : The Inspection Certificate of Quality / Quantity / Weight / Packing / Sanitation issued by\_\_\_\_\_ of China shall be regarded as evidence of the Sellers ' delivery. ( 11 ) 装运唛头： ( 11 ) Shipping Marks : 相关推荐：#0000ff>2011年国际商务师考试商业信函辅导汇总 #0000ff>2011年国际商务师考试外贸函电精华汇总 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)