

2011年物流师考试辅导：物流英语二 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/646/2021_2022_2011_E5_B9_B4_E7_89_A9_c31_646115.htm Seeing is believing. 百闻不如一见。 Seeing is believing. 百闻不如一见。 I would like to present our comments in the following order. 我希望能依照以下的顺序提出我们的看法。 First of all, I will outline the characteristics of our product. 首先我将简略说明我们商品的特性。 When I present my views on the competitive products, I will refer to the patent situation. 专利的情况会在说明竞争产品时一并提出。 Please proceed with your presentation. 请开始你的简报。 Yes, we have been interested in new system. 是的，我们对新系统很感兴趣。 Has your company done any research in this field? 请问贵公司对此范畴做了任何研究吗？ Yes, we have done a little. But we have just started and have nothing to show you. 有，我们做了一些，但是因为我们才刚起步，并没有任何资料可以提供给你们。 If you are interested, I will prepare a list of them. 如果您感兴趣的话，我可以列表让你参考。 By the way, before leaving this subject, I would like to add a few comments. 在结束这个问题之前顺便一提，我希望能再提出一些看法。 I would like to ask you a favor. 我可以提出一个要求吗？ Would you let me know your fax number? 可以告诉我您的传真机号码吗？ Would it be too much to ask you to respond to my question by tomorrow? 可以请你在明天以前回复吗？ Could you consider accepting our counterproposal? 你能考虑接受我们的反对案吗？ I would really appreciate your persuading your management. 如果你能说服经营

团队，我会很感激。 I would like to suggest that we take a coffee break. 我建议我们休息一下喝杯咖啡。 Maybe we should hold off until we have covered item B on our agenda. 也许我们应该先谈论完B项议题。 相关推荐：[物流英语基础词汇](#)
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