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https://www.100test.com/kao_ti2020/646/2021_2022_BEC_E9_AB_98_E7_BA_A7_E7_c85_646163.htm 人邮第二辑真题 TEST 1
READING PART 6 Team-Based Pay 0 Team-based pay schemes
that have been catching the eye of modern employers. 00 Supporters
say that #0000ff>they encourage group endeavour and improve 41
organizational performance. But salespeople, typically the most
self-motivated 42 of workers, they have traditionally been rewarded
according to individual 43 performance. So are team-based schemes
suitable? The key issue is 44 whether team-based pay is more
#0000ff>being in line with the organization ' s objectives 45 than pay
#0000ff>which based on individual achievement. Introducing a team
pay 46 scheme can be complex. The biggest problem is #0000ff>for
defining the team in the first 47 place. Another is that team pay
schemes won ' t work if the actions of one 48 individual make no
impact on those of another. You #0000ff>should need a true team.
49 like a football team. Where all the members are interdependent.
#0000ff>When sales staff 50 can be less receptive to team pay
schemes because personal motivation can 51 be an important boost
to performance What they need is #0000ff>their encouragement 52
to perceive #0000ff>that the wider term of the company overall:
production, administration and dispatch all affect each other. 41题
， 正确的 42题，看完整的句子，从上一行的but开始，中间
的typically the most self-motivated of workers是插入语，可以pass
，所以整个句子里，salespeople是主语，后面紧跟的have是谓
语，they在这里多余。 43题，正确的 44题，这个句子已经有

谓语动词is了，后面如果有being，就只能充当非谓语动词，并且是被动。而这里不是被动，所以being多余。45题，pay based on individual achievement，based on individual achievement是后置定语，修饰前面的pay，并不是从句，which多余。46题，分析句子成分，主谓宾很齐全，problem是主语，is是谓语，defining the team是宾语，介词for是多余的。47题，正确的48题，should做情态动词的话，表示过去或者将来的义务，这个句子是说需要一个像足球队一样的真正的团队，没有这个意思。去掉should。49题，when开头的话要引导从句，而这个句子很明显不是，是很正常的句子，且主谓宾成分齐全，sales staff是主语，can是谓语，less receptive是宾语。When多余。50题，正确的51题，their encouragement，their作为代词，用在名词encouragement前面，限定名词的含义：他们的鼓舞。从这里意思上看，encouragement并不是具体指代谁的鼓舞，What they need is encouragement to perceive....他们需要的是感知到什么的鼓舞。52题，perceive that的话，后面得接从句。the wider term of the company overall不是从句，直接用perceive来接宾语。that多余。相关推荐：#0000ff>剑桥商务英语高级第二辑真题阅读精讲汇总 #0000ff>剑桥商务英语中级考试历年真题阅读精讲汇总 #0000ff>2011年剑桥商务英语BEC纸笔考试时间 #0000ff>2011年上半年剑桥商务英语报名时间截止时间 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com