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https://www.100test.com/kao_ti2020/646/2021_2022__E5_B8_B8_E7_94_A8_E5_A4_96_E8_c96_646059.htm 以下是百考试题小编为大家搜集整理的常用外贸英语口语，供大家参考。

1. 你们在本月《中国对外贸易》(“China Foreign Trade”)上所刊登的广告，我们很感兴趣，现请告知该商品的详细情况。2. 一旦收到你方具体询盘，我们将立即给你们报最优惠的拉格斯(Lagos)到岸价。3. 如果你们第一笔运来的货令人满意，随后将有大批续订。4. 按照你方要求，我们报50公吨大豆的实盘如下，以(自本日起)一周之内你方复到为准。5. 我们可以从现货中供应你3000打“天坛”牌男衬衫。6. 如果你公司能将9月3日的报价单的价格降低3%，则我公司将乐意接受你们的报价

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