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https://www.100test.com/kao_ti2020/646/2021_2022__E6_97_A5_E7_A7_AF_E6_9C_88_E7_c96_646105.htm Just do it. 只管去做。 Measure what you manage. 工作成效必须有评估。 Competition isn't as important as the customer. 客户比竞争对手更重要。 99% of decisions aren't permanent. 99%的决策，都可以更改。 Market timing is the most important factor for homeruns. 成功的最重要因素，就是选对了时机。 Empower customers to help sell new customers. 让客户成为你的销售员。 You only get one first impression. 你只有一次机会，得到他人对你的第一印象。 Build relationships before you need them. 建立各种人际关系，日后会帮到你。 Price differentiation doesn't last long but customer service does. 价格战走不远，客户服务才是根本。 相关推荐：
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