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https://www.100test.com/kao_ti2020/646/2021_2022__E5_BC_BA_E8_B0_83_E4_BB_B7_E5_c96_646258.htm This letter is referred to your inquiry of 24,November asking about our product. Now we quote you our best terms. You will find that our price is extremely low for its excellent quality. As a matter of fact we might may soon have to raise the price as the price of raw materials has been kept rising since October, therefore we advise you to place an initial order with us as soon as possible. 关于贵方11月24日询函，现报本公司的最优惠价及成交条件。对此优质产品而言，相信贵方会认为我方报价是相当低的。事实上，由于10月份以来原材料价格的不断上涨，我方随时有涨价的可能。因此，建议贵方尽快发出首批订单。相关推荐：#0000ff>国际贸易商品相关外贸术语--询盘提出 #0000ff>常用询盘英语Inquiry全攻略 #0000ff>向客户进行询盘的商务写作范文 #0000ff>外贸函电写作范文 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com