

商务英语口语900句 (15) PDF转换可能丢失图片或格式，建议  
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[https://www.100test.com/kao\\_ti2020/646/2021\\_2022\\_\\_E5\\_95\\_86\\_E5\\_8A\\_A1\\_E8\\_8B\\_B1\\_E8\\_c96\\_646392.htm](https://www.100test.com/kao_ti2020/646/2021_2022__E5_95_86_E5_8A_A1_E8_8B_B1_E8_c96_646392.htm) 本系列为商务英语900句，一次一个单元，列出中英文，让你轻轻松松学会商务英语。当然想要融会贯通还是需要一定的时间的，请不要放弃，加油努力喔！ Unit Fifteen 代理条件和要求 Part one 411. We can ' t give you exclusive agency of the whole European market without having the slightest idea of your possible annual marketing turnover. 如果没有贵司任何关于市场销售额的计划，我们不能给你整个欧洲市场的独家代理权。 412. Before we know your sales volume, your plan for promotion and import license ' s conditions, it is rather difficult for us to consider your proposal. 在知道贵司销售额、推广计划和进口许可前，我们兑现你的提议是很困难的。 413. We have noted your quest to act as our agent in your district, but before going further into the matter, we should like to know more about your market. 我们已经知道你方担任我司在你方区域代理的请求，但在此事进一步之前，我们想知道更多你方市场的情况。 414. To enable us to make further study of your proposal, would you please let us know as early as possible the sales prospects of the item in your market ,your program in detail, your business organizations in various districts and their activities. 为了进一步研究你方的建议，能否尽早告诉我们在你们市场关于我们该产品的销售前景、你们的详细计划，你们在各种区域及活动的各种商业组织？ 415. Unless you increase the turnover we can hardly point you as our sole agent. 除非你增加

你们的销售额，否则我们很难指定你作为我司的独家代理。

416.If you can push the sales successfully for the next 6 month we may appoint you as our agent. 如果你们在六个月中促使生意成功的话，我们可能指定你们作为我们的代理。

417.We feel it would be better to consider the matter of agency after you done more business with us. 我们感觉当你同我们有更多生意后再讨论代理事宜更佳。

418.To be our agent you need to increase your annual turnover. 要做我们的代理，需要增加你们的销售额。

419.To be our agent you are requested to push your sales of our product effectively. 要成为我们的代理，你就要更有效的销售我们的产品。

420.We hope you will do your best to push the sale of our products. 我们希望你们将尽最大努力销售我们的产品。

421.To facilitate the extension of sales, you must advertise our products by mean of TV and newspapers. 为了更有效的拓展销售，你们必须在电视和报纸上推广我们的产品。

422. We hope that you will redouble your efforts in your sales pushing. 希望你们在促销上更加加倍努力。

423.To be our agent your minimum annual turnover should be at least 8000 cents. 若成为我们的代理商，你们每年最低的销售额应至少达到8000分。

424.If you could agree to terms, we would point you as our sole agent. 如果你同意条款，我们可指定你们做我们的独家代理商。

425.If terms are workable, we think you will be just the firm we would like to have to represent us. 如果条款有效，我们认为你们要坚定的代表我们。

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