

浙江省2010年1月高等教育自学考试经贸英语试题自考 PDF 转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/647/2021_2022__E6_B5_99_E6_B1_9F_E7_9C_812_c67_647752.htm 浙江省2010年1月高等教育

自学考试经贸英语试题课程代码：02635 . Give the English equivalents to the following abbreviations . (10%) 1 . B/E

_____ 2 . EMP _____ 3 . RYL

_____ 4 . UNCTAD _____ 5 . SC

_____ . Put the following phrases into English

. (10%) 6 . 免税货物 _____ 7 . 寄售协议书

_____ 8 . 不可撤销信用证 _____ 9 .

被上诉人答辩书 _____ 10 . 船运单据

_____ . Fill in the blanks with the words or phrases

from the box . (15%) Against of for in under on with at 11 . May Lee Industries, Inc. is formed to engage _____ trade with Asian countries and in particular with the People ' s Republic of China. 12

. We thank you _____ your letter of Oct. 20, 2008, reference No. 3427 with respect to assembly business of Shavers. 13 . B

provides A _____ paper and films of artwork. 14 . Please pay beneficiary face amount _____ drawings on a sight basis. 15

. The date _____ which the Defendant received our letter was 26th Sep. 2008. 16 . As evidence of this, we are forwarding,

_____ separate cover, a few samples. in excess of, competitive, lies in, in conformity with, refer to, via, exclusively , with reference

to, by draft , in transit , be held responsible for, honor 17 . Our firm was established to handle _____ Chinese products. 18 . The only

possible explanation would be a case of damage _____ during the long sea voyage.¹⁹ . The true face of this dispute _____ the following facts.²⁰ . Summing up the above, the Arbitration Tribunal comes to the conclusion that the Sellers shall _____ the breach of the Contracts.²¹ . The quantities of other articles listed are _____ those received by us.²² . The goods will be shipped mostly on transshipment vessels _____ Hong Kong and Singapore.²³ . You will observe that the variance in the outturn W03 figures as established by Messrs. Alfred H. Knight Ltd., are well _____ the 0.50% tolerated under the terms of contract.²⁴

. Shippers are requested to note particularly the exceptions and conditions of this bill of lading _____ the validity of the insurance upon their goods.²⁵ . Party A shall remit Party B _____ once a month after receiving the finished goods dispatched by Party B. . Reading Comprehension(20%)A

. Read the passage and answer the questions . About 20 million people could lose their jobs by the end of next year due to the impact of the global financial crisis, the head of the International Labor Organization (ILO) said on Monday. “ We need prompt and coordinated government actions to avert a social crisis that could be severe, long-lasting and global, ” ILO Director-General Juan Somavia said in a statement.ILO ’ s preliminary estimates indicated that the “ number of unemployed could rise from 190 million in 2007 to 210 million in late 2009, ” Somavia said.He added that “ the number of working poor living on less than a dollar a day could rise by some 40 million and those at two dollars a day by more

than 100 million. ” Somavia also said that the current crisis would hit hardest such sectors as construction, automotive, tourism, finance, services and real estate. “ This is not simply a crisis on Wall Street, this is a crisis on all streets, ” he said. “ We need an economic rescue plan for working families and the real economy, with rules and policies that deliver decent jobs. We must link better productivity to salaries and growth to employment, ” he added.²⁶

26. How many people could lose their jobs by the end of next year according to the head of the International Labor Organization? ()

A. about 20 million
B. more than 190 million
C. less than 40 million
D. more than 100 million

27. Who is Juan Somavia? ()

A. the spokesperson of ILO
B. manager of ILOC.
C. ILO Director
D. Director-General of ILO

28. The expression ‘ working poor ’ in paragraph 4 means ()

A. poor people and family
B. people living under the poverty line
C. individuals and families who maintain regular employment but remain in relative poverty
D. poor who are supported by government aid or charity

29. Which sectors would the current crisis hit hardest? ()

A. transportation and construction
B. automotive and tourism
C. real estate and food
D. tele-communication and tourism

30. What is needed to deal with the financial crisis for working families and the real economy, with rules and policies that deliver decent jobs at present? ()

A. more money
B. the government concern
C. an economic rescue plan
D. the effort of financial sector

Read this passage and decide whether these statements are true (T) or false (F)

. Business as we know it today would be impossible if there was no agreement or contract to bind the contracting parties. Long ago,

people devised a means for bargaining for the conduct of others by exchanging promises. The exchange of promises came to be known as “ agreements ” and gradually became very important in the lives of the people and in the field of business. A promise or an agreement is reached as a result of the process of offer and acceptance. When an agreement is reached, a contract is formed, which creates legal obligations enforceable by law. Contracts can be long or short, formal or informal, simple or complicated, and verbal or written, of which the most popular is the written contract (or pre-printed contract). The importance of a contract in an international sales transaction cannot be underestimated. Often it is the only document between the parties to which they may refer for clarification of mutual responsibilities, resolution of disputes in the event of disagreement. And such a contract serves as a “ living document ” that may well survive the relationship it defines. So the exporter should avoid viewing the contract merely as a document that initiates transaction and subsequently is filed and forgotten.³¹ If there was no agreement or contract to bind the contracting parties, business today would be impossible. ()³². Exchanging promises was something very old and disappeared completely. ()³³. Contracts can be various in forms, of which the most popular is the written contract. ()³⁴. Very often apart from the contract there are other documents between the parties to which they may refer for clarification of mutual responsibilities and resolution of disputes in the event of disagreement. ()³⁵. The contract is merely a document that initiates transaction and subsequently is filed and forgotten. () . Translate

the following sentences into Chinese . (10%)36 . I ' m not quite familiar with the claim and arbitration in international trade.37 . As it is to our mutual interest and profit, I am sure you ' ll have no objection to appoint us your exclusive agent.38 . In assembly, our factory is facing difficulties due to the disagreement of the above mentioned parts.39 . Payment is made by confirmed, irrevocable letter of credit available by sight draft.40 . When the goods are ready for shipment, please send us shipping advice by fax to facilitate us to make insurance arrangement. . Translate the following sentences into English . (15%)41 . 这批货物将由下个月的第一班直达轮装运。42 . 请把汇票的百分之百金额按即期基础付给受益人。43. 全套可议付的洁净已装船海运提单一式三份将于明天寄给你方。44. 本合同自买方和建造方签署之日生效。45. 如果您保证准时付款，我们将以付款交单方式把货物发给您的客户。 . Letter-writing (20%)46 . 根据以下所给内容用完整的书信格式（包括信头、信内地址、称呼、正文、结束语、信尾敬语和签名）拟一封信：（1）事由：我方第309号销售确认书你方第1316号信用证（2）收到第1316号信用证，谨致谢意。（3）关于装运问题，我们非常抱歉地奉告，由于厂商的延误，该货无法在2008年6月底之前备妥。我们能安排的最早的装运时间是2008年7月10日。（4）为此，我们昨天给你方发去一份传真，请延长第1316号信用证的装运期到7月10日，议付有效期至7月25日。相信你方将会予以合作，将装船期和议付有效期分别延长到7月10日和7月25日。（5）写信日期为2008年5月25日。百考试题收集整理更多信息请访问:百考试题自考论坛，百考试题自考网校，百考试题在线题库 100Test

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