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pertain to the Case Study. ** BEGINNING OF EXAMINATION

** MORNING SESSION 1. (6 points) LifeCo ' s CEO has asked you

to analyze the profitability of the Institutional Pensions GIC line of business and the drivers of its profitability. Asset yields are effective

annual, earned, net of investment expenses. The average industry

required return on capital: 12.0% The Lehman aggregate bond index,

1999: 6.7% The Lehman aggregate bond index, 1999, adjusted to

duration of 3.3: 6.4% The Lehman aggregate bond index, 1999,

adjusted to duration of 3.1: 6.3% (a) List the benefits of an integrated

asset/liability performance attribution process. (b) Explain the two

benchmarks you will use to construct a performance

attribution system using the above indices. (c) Define each of your

performance attribution components and explain their function. (d)

Calculate the return of each performance attribution component

using the summary information from the balance sheet for this line of

business. Course 8V Fall 2002 COURSE 8: Fall 2002 - 2 - GO ON TO

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the Case Study. 2. (11 points) LifeCo is considering purchasing a

Pamp.C insurer. (c) Compare LifeCo ' s ALM process to DFA. (d)

Detail the tasks that LifeCo management must perform in

implementing a new ALM process. (e) Recommend the best practices

that LifeCo should consider adopting in its new ALM process. COURSE 8: Fall 2002 - 3 - GO ON TO NEXT PAGE Investment Morning Session Questions 1-5 pertain to the Case Study. 3. (5 points) You are in charge of setting an investment strategy for the surplus account of LifeCo. The primary investment objective of the surplus account is to safeguard principal while seeking to maximize the total rate of return over time. One of the tasks is to determine the asset allocation among various asset classes. As a member of LifeCo's Portfolio Rebalance Subcommittee you have just completed a full evaluation of capital market information in terms of expected returns, standard deviations and correlations among asset classes. Next, you want to decide on a risk measure to be used to construct an efficient portfolio. One of the Subcommittee members has suggested selecting portfolio standard deviation (as used by Harry Markowitz in his quadratic optimization) as the risk measure. (a) Evaluate the appropriateness of using standard deviation as the risk measure for the surplus portfolio. (b) Describe and compare two other alternatives to using standard deviation as the risk measure, and evaluate how the use of each would impact the financial objectives of LifeCo. (c) Propose the most suitable risk measure for LifeCo and justify your choice. (d) Formulate a mathematical optimization program to construct an efficient portfolio using the risk measure chosen in (c). COURSE 8: Fall 2002 - 4 - GO ON TO NEXT PAGE Investment Morning Session Questions 1-5 pertain to the Case Study. 4. (10 points) The management of LifeCo is concerned about the duration

mismatch reported in the December 31, 1999 ALM report for its traditional and non-traditional life products segments. It has directed the Corporate Actuarial Department and the Investment Department to investigate the mismatch and to evaluate the possibility of using Z-bonds to reduce it.

(a) Criticize the use of modified duration as a measure of interest rate sensitivity for the two liability segments and the underlying invested assets.

(b) Compare the following interest rate sensitivity measures with modified duration: (i) effective duration (ii) effective key-rate duration

(c) For equities: (i) interpret the reported modified duration (ii) describe how the Franchise Factor Model can be used to model the interest rate sensitivity of equities

(d) Compare the payment profile of the following types of accrual bonds: (i) Z-bonds (ii) Z-PAC (iii) Tricky Z (iv) Jump-Z with cumulative sticky trigger

(e) Rank the accrual bonds presented in (d) according to their suitability to help reduce the duration mismatch of the traditional life product segment. Justify your answer.

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